

Message Text

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DRAFTED BY XMB:JSEICHTER:LSH

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AF/C JOHN S.BLODGETT(INFO)

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R 221712Z JAN 76

FM SECSTATE WASHDC

TO AMEMBASSY YAOUNDE

INFO AMEMBASSY LUSAKA

AMCONSUL DOUALA

UNCLAS STATE 016297

E.O. 11652: N/A

TAGS: BPRO

SUBJECT: VISIT EXIMBANK OFFICIAL

1. JOHN SEICHTER, LOAN OFFICER FOR EXPORTER CREDITS, GUARANTEES AND INSURANCE DIVISION, WILL VISIT AMEMBASSY YAOUNDE FEB 3 THROUGH 8 AND AMCOUSUL DOUALA FEB 8 THROUGH 10. PURPOSE OF SEICHTER'S VISIT IS TO ATTEND STATE/COMMERCE REGIONAL ECONOMIC OFFICERS' CONFERENCE IN YAOUNDE FEB 4 THROUGH 6, CONFER WITH BUYERS COVERED BY EXIMBANK SUPPLIER CREDIT PROGRAMS, PROMOTE CFF PROGRAM WITH LOCAL FINANCIAL INSTITUTIONS, AND IDENTIFY NEW BUSINESS.

W. SEICHTER'S ITINERARY IS AS FOLLOWS:

A. ARRIVE YAOUNDE 2000 FEB 3 ON CAMEROON AIRLINES NO. 756 FROM DOUALA. HOTEL ACCOMMODATIONS HAVE BEEN ARRANGED THROUGH SHEARTON FOR SHEARATON MONT FEBE PALACE IN YAOUNDE.

B. DEPART YAOUNDE 1930 FEB 8 ON CAMEROON AIRLINES NO. 793 FOR DOUALA ARRIVING DOUALA 2000. HOTEL ACCOMODATIONS HAVE BEEN ARRANGED THROUGH PAN AM FOR AKWA PALACE IN DOUALA.

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C. DEPART DOUALA 1030 FEB 10 ON AIR AFRIQUE NO. 511 FOR LAGOS.

3. EXIMBANK REQUESTS EMBASSY AND CONSULATE ARRANGE APPOINTMENTS
FOR SEICHTER AS FOLLOWS:

A. YAOUNDE:

1. SOCIETE GENERALE DE BANQUES AU CAMEROUN, MR. DUCHEMIN.
2. SOCIETE NATIONALE D'INVESTISSEMENT DE CAMEROUN TO DISCUSS
ORGANIZATION AND OPERATIONS OF CAMEROON SUGAR COMPANY, INCM.
IN WHICH SNI REPORTEDLY HAS AN 87 PCT INTEREST.

B. DOUALA:

1. BANQUE INTERNATIONALE POUR LE COMMERCE ET L'INDUSTRIE,
MR. BOUKAR TCHIPOUN.
2. LE PLASTIQUE CAMEROUNAIS S.A. - PLASTICAM, B.P. 4071,
DOUALA.
4. EMBASSY AND CONSULATE ASSISTANCE REQUESTED TO IDENTIFY
OTHER APPROPRIATE OFFICIALS AND US BANKERS AND BUSINESSMEN
WHO WOULD BENEFIT FROM DIRECT EXIMBANK CONTACT.
5. SEICHTER WOULD APPRECIATE OPPORTUNITY TO DISCUSS CURRENT
STATUS OF NCHANGA CONSOLIDATED COPPER MINES AND ROAN CONSOLI-
DATED MINES' OPERATIONS AND FINANCIAL CONDITION WITH AMEMBASSY
LUSAKA'S REPRESENTATIVE(S) AT YAOUNDE CONFERENCE. ROBINSON

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To: YAOUNDE
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